

ACCCIM 2009 SMEs SURVEY (BY INDUSTRY)

No		Manufacturer	Logistics	Construction & Contractor	Property Developer	Mining	Agriculture, Timber, Fishery, Farming & Gardening	Wholesale & Trading	Imports & Exports	Hotel	Travel & Entertainment	Food & Beverages	Professionals	ICT	Overall
1	Location														
	Perlis	0	0	0	0	0	0	1	2	0	0	0	0	0	1
	Kedah	7	14	5	7	0	30	14	18	38	29	28	11	14	12
	Penang	4	1	1	2	20	0	3	2	0	0	0	2	3	2
	Perak	12	0	2	4	20	9	5	14	0	0	0	3	0	6
	Kuala Lumpur	5	0	5	1	0	9	7	10	0	9	4	8	17	6
	Selangor	23	9	11	0	40	2	12	19	0	0	4	12	20	12
	Negeri Sembilan	3	4	5	3	0	0	6	2	8	5	4	6	0	4
	Melaka	25	64	46	73	20	2	2	0	0	5	0	2	0	22
	Johor	12	3	8	2	0	19	21	19	31	33	39	37	17	17
	Kelantan	1	1	3	2	0	4	4	2	0	9	0	3	0	3
	Terengganu	5	0	8	2	0	10	14	0	0	0	7	10	17	8
	Pahang	2	3	4	2	0	13	4	4	23	5	7	3	12	4
	Sabah	0	1	1	0	0	2	5	0	0	5	7	2	0	2
	Sarawak	1	0	1	2	0	0	2	8	0	0	0	1	0	1
2	Type of company														
	Sole Proprietor	12	11	19	1	0	15	25	18	31	10	29	38	20	19
	Partnership	5	10	11	1	0	11	16	8	15	52	29	25	17	13
	Sdn Bhd	83	79	70	98	100	74	59	74	54	38	42	37	63	68
3	No of fulltime employees														
	Below 5	18	40	43	43	40	15	31	20	8	38	22	44	34	32
	5-19	23	26	27	25	0	38	42	41	46	38	42	35	52	33
	20-50	23	22	16	20	20	24	21	27	23	10	22	15	14	20
	51-150	21	6	11	11	0	21	4	12	15	10	14	3	0	10
	Above 150	15	6	3	1	40	2	2	0	8	4	0	3	0	5
4	Annual Turnover (RM)														
	Below 200,000	13	39	32	29	0	11	15	8	8	10	28	26	29	21
	200,000-less than 250,000	6	7	8	17	20	4	10	4	15	10	11	12	8	10
	250,000-less than 1 million	14	19	16	22	0	21	24	23	38	43	25	35	31	23
	1 million-less than 5 million	21	22	23	20	0	34	26	39	23	24	25	19	20	23
	5 million-less than 10 million	15	6	13	6	20	15	13	8	8	4	7	4	6	10
	10 million-less than 25 million	14	3	5	4	0	9	7	12	8	0	4	2	6	7
	Above 25 million	17	4	3	2	60	6	5	6	0	9	0	2	0	6

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5	Establishment of company														
	0-3 years	3	0	4	0	0	11	9	8	23	10	7	13	20	7
	4-6 years	6	3	8	3	20	6	16	10	8	24	14	20	32	11
	7-9 years	34	65	52	77	20	6	14	6	8	14	25	10	11	31
	10 years & Above	57	32	36	20	60	77	61	76	61	52	54	57	37	51
7 a)	Was the price of your products/services adjusted upward accordingly upon the fuel price hike in June 2008?														
	Yes	63	97	88	89	80	62	62	69	38	62	39	27	40	65
	No	37	3	12	11	20	38	38	31	62	38	61	73	60	35
b)	Did you reduce the price of your products/services upon the reduction of the fuel price?														
	Yes	76	93	81	93	100	69	58	68	80	62	64	47	43	73
	No	24	7	19	7	0	31	42	32	20	38	36	53	57	27
8	In your view, what form of assistance should the government provide (maximum 3 options)?														
	Reduce corporate tax	74	90	85	93	80	62	72	71	85	48	54	65	49	74
	Provide more training program for SMEs	7	1	5	2	0	4	9	8	0	5	7	11	11	7
	Establish more research centres	3	0	2	0	0	11	3	2	0	5	0	5	14	3
	Reduce the electricity tariff	69	82	70	82	20	53	60	37	100	29	82	44	43	63
	Conduct more human capital development program	8	0	6	2	0	15	9	4	15	19	18	20	29	9
	Provide more tax incentives and/or grants	57	79	71	88	80	47	39	53	23	57	18	44	49	55
	Provide more soft loans	41	24	35	17	60	51	48	55	38	29	39	46	37	40
	Other	1	0	0	0	0	0	1	0	0	0	0	1	0	1
9 a)	Are you aware of the RM7 billion SME Assistance Facility and RM5 billion SME Modernisation Facility announced in July 2008?														
	Yes	37	12	28	17	40	55	43	41	54	38	32	46	51	36
	No	63	88	72	83	60	45	57	59	46	62	68	54	49	64
b)	Did you apply any of the above facilities?														
	Yes	22	0	21	5	0	15	8	5	0	25	33	5	22	12
	No	78	100	79	95	100	85	92	95	100	75	67	95	78	88
c)	Was your application approved?														
	Yes	61	0	55	0	0	75	11	0	0	50	34	0	75	45
	No	39	0	45	100	0	25	89	100	0	50	66	100	25	55
10a)	Are you aware of the RM2 billion SMEs Assistance Guarantee Scheme announced by Bank Negara Malaysia on 23 Jan 2009?														
	Yes	39	21	29	19	20	55	40	51	62	43	25	40	51	37
	No	61	79	71	81	80	45	60	49	38	57	75	60	49	63
b)	Did you apply the above scheme?														
	Yes	12	7	18	0	100	8	10	0	0	22	14	5	6	9
	No	88	93	82	100	0	92	90	100	100	78	86	95	94	91

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c)	Was your application approved?														
	Yes	33	0	62	0	100	0	15	0	0	50	0	34	0	32
	No	67	100	38	0	0	100	85	0	0	50	100	66	100	68
11	Has the market share of your products/services shrink since September 2008?														
	Yes	57	29	40	20	80	77	69	82	85	81	75	59	63	56
	No	42	71	59	79	20	21	29	16	15	14	25	39	34	43
	Not sure	1	0	1	1	0	2	2	2	0	5	0	2	3	1
12	As compared to 1997 financial crisis, in your view, the impact of the current crisis is?														
	Less	9	4	11	11	0	28	17	6	8	29	11	18	11	13
	Same	8	3	7	2	0	13	15	10	23	5	11	11	11	10
	Worse	65	89	63	83	80	38	42	61	23	38	61	38	46	56
	Cannot foresee	18	4	19	4	20	21	26	23	46	28	17	33	32	21
13	How does your company respond to the current global economic crisis (multiple options)?														
	Review business plan	46	13	30	16	40	43	46	53	31	43	46	46	54	39
	Cut down investment	21	8	14	11	40	19	29	22	31	5	14	20	14	20
	Expansion plan put on hold	24	14	11	15	40	32	28	25	54	29	4	21	29	22
	Reduce production	19	0	2	2	0	28	9	8	0	14	4	5	3	8
	Cut down R&D	3	0	5	1	0	13	5	4	0	0	0	4	6	4
	Retrenchment	9	6	5	3	40	4	7	6	15	10	14	9	9	7
	Explore new market	34	8	17	5	60	40	31	49	15	24	11	32	46	27
	Reduce production costs	44	11	22	9	20	40	27	33	38	24	50	30	29	29
	No action taken	25	68	51	74	20	15	16	12	8	19	18	20	11	31
	Other	0	0	1	0	0	0	1	0	0	0	0	1	0	1
14	Is the global economic crisis affecting the collections from your customers?														
	Less than 50% of customers delay payments	60	82	71	83	80	56	47	51	23	19	28	42	31	56
	More than 50% of customers delay payments	30	10	17	2	20	19	21	39	8	19	7	19	29	20
	No affecting	10	8	12	15	0	21	31	8	61	62	61	37	40	23
	Not sure	0	0	0	0	0	4	1	2	8	0	4	2	0	1
15	Is your company facing problem in loan repayment during the current global economic crisis?														
	Yes	33	19	24	13	60	30	30	37	38	43	46	27	31	28
	No	66	81	75	87	40	66	67	57	54	52	54	70	66	70
	Not sure	1	0	1	0	0	4	3	6	8	5	0	3	3	2
16a)	Does the global economic crisis affect your commercial loan/trade facilities?														
	Yes	33	19	19	11	60	34	25	31	54	19	32	22	20	24
	No	67	81	81	89	40	66	75	69	46	81	68	78	80	76

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16b)	In what way is the crisis affecting your loan/trade facilities (multiple options)?														
	Bank delayed the disbursement of loan	31	51	46	51	0	38	37	46	43	50	22	33	14	37
	Bank reduced the approved loan amount	34	29	53	43	67	25	47	39	14	25	33	39	14	40
	Bank withdrew the facility	24	29	32	14	67	19	20	13	14	0	22	5	0	20
	Bank rejected application due to lack of funds	15	15	14	7	0	13	16	20	0	25	11	19	14	15
	Bank rejected application based on HQ instruction	36	7	39	43	33	13	22	20	28	25	33	25	44	29
	Bank adjusted BLR but also increased its spread rate	24	15	32	7	33	25	26	20	14	0	11	30	14	22
	Other	1	0	0	0	0	0	3	0	14	0	0	0	0	2
17	Will you benefit from the following assistance schemes under the Second Stimulus Package (Mini Budget) announced on 10 March 2009?														
	a) Current year losses of up to RM100,000 be allowed to be carried back to the immediate preceding year														
	Yes	17	8	15	10	20	32	15	27	15	24	11	13	20	15
	No	73	86	80	87	60	60	71	49	46	48	75	71	71	73
	Not sure	10	6	5	3	20	8	14	24	39	28	14	16	9	12
	b) Expenses incurred on renovation and renovation and refurbishment of business premises between 10 March 2009 and 31 December 2010 be given Accelerated Capital Allowance that can be claimed within 2 years, limited to RM100,000														
	Yes	18	8	16	9	0	25	24	22	31	29	25	20	31	19
	No	71	84	75	86	80	60	58	43	31	43	57	64	60	67
	Not sure	11	8	9	5	20	15	18	35	38	28	18	16	9	14
	c) RM5 billion Working Capital Guarantee Scheme														
	Yes	12	6	9	6	0	21	11	23	8	24	25	14	26	12
	No	76	90	81	90	80	70	72	63	69	66	71	71	69	76
	Not sure	12	4	10	4	20	9	17	14	23	10	4	15	5	12
	d) Levy payment rate for Human Resource Development Fund reduce to 0.5%														
	Yes	25	13	9	8	0	25	11	20	23	33	22	9	14	15
	No	61	79	81	86	80	60	70	53	38	43	64	73	80	71
	Not sure	14	8	10	6	20	15	19	27	39	24	14	18	6	14
18	Does the doubling levy on foreign workers affect your company?														
	Yes	50	14	21	10	20	47	17	29	46	14	39	8	11	23
	No	48	86	77	87	80	47	75	63	54	81	61	85	86	72
	Not sure	2	0	2	3	0	6	8	8	0	5	0	7	3	5
19	Would you employ workers who were retrenched from 1 July 2008 to entitle for the double tax deduction under the Mini Budget?														
	Yes	28	11	18	8	40	32	21	25	46	28	36	25	40	22
	No	69	89	81	90	60	62	72	67	54	67	64	66	54	73
	Not sure	3	0	1	2	0	6	7	8	0	5	0	9	6	5
	TOTAL	217	72	150	126	5	47	304	49	13	21	28	164	35	1,231